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SHEET MUSIC

## PLAZA MUSIC COMPANY

MANUFACTURERS AND DISTRIBUTORS OF

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BANNER RECORDS
JEWEL MUSIC ROLLS
PAL PORTABLE PHONOGRAPHS
MAGNEDO TEN-PLAY NEEDLES STEEL PHONOGRAPH NEEDLES ECHO METAL DISCS RECORD DISPLAY RACKS

MUSICAL MERCHANDISE

10 WEST 20TH STREET

March 25th, 1925.

Mr. Charles Lummis, 200 E. 43rd Street, Los Angeles, Calif.

Dear Sir:

Mr. Dean of the "Dove Company" which is playing at the Empire Theatre of our city has referred me to you regarding your song "La Hamaca". This song is being used by Miss Anderson of the Dover Company and she sings the song with great success.

I would like very much to get a copy of this number. We are jobbers of all popular music and supply dealers all over the country. Will you kindly farward two copies with bill.

Thanking you, I am

Very truly yours, PLAZA MUSIC COMPANY

JJV: IR

9.00

April 1, 1925.

Mr. J. J. Vogel, Plaza Music Co., 10 V. 20th St., New York, N. Y.

My dear Mr. Vogel:

I have your interesting note of March 25th, and am glad that Miss Anderson is singing my song "La Hamaca" with great success.

The book containing this and 13 other songs is privately printed by me, and has already, in fifteen months, gone into its 6th Thousand. It is now "planted" here and there in every State in the Union and everywhere is found good. A great many schools and glee clubs and community choruses, as well as soloists, find it a treasure.

I send you two copies, with bill enclosed, at 1/3 off, the usual dealer's discount. I should imagine that by a little ingenuity you could handle a large number; and in that case I could make special rates to you which would be well worth your while.

With best wishes,

Sincerely yours,

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MUSICAL MERCHANDISE MANUFACTURERS OF BANNER RECORDS

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10 WEST 20TH STREET

NEW YORK, N.Y.

DISTRIBUTORS OF SHEET MUSIC NEEDLES REPAIR PARTS LITTLE TOTS' RECORDS PHONOGRAPH ACCESSORIES

TELEPHONE WATKINS 9680

April 11th, 1925.

Mr. Chas. F. Lummis, 200 E Ave. 43, Los Angeles, Calif.

Dear Mr. Lummis: -

Your letter of the 1st reached me also the books for which I thank you.

At the present time, with business as dull as it is, I am not in a position to order a quantity of these, but I can assure you that I will watch the demand and should business pick up, I'll be glad to place my order with you.

Thanking you for giving us the best discount and assuring you I appreciate this favor, I am

Sincerely

J.J. VOGEL

JJV:SG